

CASE STUDY: 2B Tech

2B Tech is a mission-driven manufacturer of air pollutant -measuring instruments aimed at improving the accuracy of air pollutant data to better serve environmental, health, educational, and other community-focused goals.

Customers include Denver-area hospitals, California fire departments, and national and international research organizations.



Working with your staff is always a pleasant experience. We get prompt responses for ordering requests, thorough reviews when outsourcing plumbing [flow control] assemblies, and prompt reaction to any issues that come up...with ISM, we get superior customer service and seen/heard in every interaction."

- Logan Miskowiec, Operations Manager at 2B Tech

CHALLENGE

2B Tech's core challenge was in accessing larger orders of parts with very little lead time due to the unpredictable nature of their customer demands.

In getting that challenged addressed, they discovered value-added services with ISM that further benefited their operations.

SOLUTION

ISM is well-positioned to provide a wide range of flow control parts in a pinch when the OEM's were unable to accommodate tight turnarounds.

We then started providing in-house flow control assembly services for 2B Tech's component plumbing needs, a service we continue to expand on as new needs arise.

OUTCOME

Not only is 2B Tech able to get the flow control parts they need when they need them, but they've also saved substantial time and money in using us for large scale assemblies.

They estimate that current assemblies save around \$35,000 annually and roughly 250+ annual man-hours, making room for other important tasks.



\$35k / year
estimated
savings



282 hrs /year
estimated
workload
reduction

2B
TECH

